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APNIC 60
MEMBER MEETING 1
MAIN HALL
SEPTEMBER 11, 2025,
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>> KENNY HUANG: Good afternoon, everyone. It's a great pleasure to welcome you to the APNIC member meeting today. We are glad to be with you on the final day of the APNIC 60.

Before I start, I'd like to invite the Executive Council, please introduce yourself. Could we start from the one from my far right.

>> YOSHINOBU MATSUZAKI: This is Yoshinobu Matsuzaki, thank you very much.

>> ACHIE ATIENZA: Achie Atienza from the Philippines.

>> ANLEI HU: This is Anlei Hu from China.

>> KAM SZE YEUNG: Kam Sze Yeung. I'm from Singapore.

>> ROOPINDER SINGH PERHAR: Roopinder Singh Perhar, I'm from India.

>> SUMON AHMED SABIR: I'm Sumon Ahmed Sabir.

>> JIA RONG LOW: I'm Jia Rong Low, Director General.

>> KENNY HUANG: Kenny Huang, on behalf of the Executive Council. I'd like to thank you for your active participation or the past few days. The discussion we've had so far has been very, very active and also very useful. And thank you for your contribution for the past few days. I think that sets the stage for our work today.

Today actually we have this moment, this meeting is very crucial for us, and to guide APNIC and to make very critical decision for us. So your voice and your commitment actually are both very important to allow us to make a very important decision and also make our community strong.

So thank you again for your dedication and your [?] to the APNIC community and let's make this a successful and productive meeting.

I'd like to move to the next one, which is the DG report presented by Jia Rong. Let's welcome Jia Rong.

>> JIA RONG LOW: Hi, everybody. Thanks again for traveling all the way here to Da Nang. And we spent the past few days together, so I'll just jump into the report.

So for those who attend APRICOT in February, we promised at the time that we had to do some restructuring and realignments. And outcome of that promise would be a balanced forecast budget by 2027. For those who have been following, we did go through realignment process and with completed that in June. And with that, we have worked on the budget forecasting as well.

So I'm very happy to announce that we are forecasting to be going back to a balanced budget by 2027 as shown on this slide here.

We had to do some realignment work and focus on looking at our strategies and think about how we adjust. But by doing that, we can contain our costs rather than rely on certain external factors of which we have no control, which include the least developed country graduations.

So there had to be quite a bit of work around it, but I'm very happy that we are able to get to where we are forecasting-wise. And this was one of the key pieces of feedback from all of you from the members. I promised to give you predictability about our finances, so this is the high-level update from my side.

Later Maz will give the treasurer's update and he'll cover the details.

Now the second point about this slide is also LDC graduation. I've received quite a lot of feedback, especially from the graduating economies about your concerns, and I have conveyed those concerns to the EC. Now, because we are not factoring in LDC graduation into the forecast for our budget, so we will be able to do something in response to your feedback and your concerns.

But I will not share the detail now because we left it for Kenny in his EC update to share that decision. So in some ways this is a teaser.

Now like I mentioned earlier, the past few months has really been focused on realignment, and we completed that process in June.

Now I'm also happy to report that with the realignment, overall operations are affected. Now details will be shared by

Tony in the next segment. We'll be covering the activity plan for the past half year. You'll be able to see that we continue to be able to deliver what we promised, so that's really focusing on that.

And we -- like I mentioned, how we approach the realignment was first to look at our strategies, and then discuss that with the EC already before we move forward in terms of making sure that with the realignment we can continue to operate, continue to deliver what we planned.

Now the second point on this slide is, besides the operations piece, we really focus on a few things. So after the realignments, we've gotten the teams to work on updating of the objectives with their new teams. And at this meeting you will already have noticed we have certain team members with new roles and working different areas.

So that's progressed already. And in the meantime, we are also developing updated work plans based on the new strategies. So those will be -- will come into play to us end of the year and then go into next year. So these pieces are being worked together at this point.

Two other points here also is continue to focus on service improvement. So I'll cover this a little bit. And I know some feedback from some of you has been that, you know, you'll always be interfacing with this staff previously or that staff previously. But what we want to focus on is really be able to give you a consistent experience, a consistent service.

So whether you're meeting, for example, from services team, whether you're meeting Pubudu, or you're meeting Joji, you get the same service throughout the organization.

Here's some quick details about the realignment. So member and registry services team, a key strategy is that we can focus on how can we improve our service levels, our service delivery for you. So Vivek leads the team with Tony. So Vivek is here on-site, you've seen him with his team. We don't have the subregional teams now.

Like I mentioned, whether you used to interface with one person, but now even if you have different interfaces with different staff, you should be experiencing the same consistent service. And if you have any feedback for us how can we improve further, please feel free to reach out to Vivek, Tony, or me.

Now second point here will be on the development team. I mentioned this in -- in some updates separately as well. A key focus for development team in the past has been development equals training. We've adjusted our strategy away from that and now the focus is we want to focus on how can we move the needle to make the Internet better within the APNIC.

In other words, IP 60 deployment, supporting IXPs and so on. This strategy has a slight pivot. And Shane leads this team for development and also reporting to Tony. Shane is on-site as well, so big wave to Shane.

So again, if you have any questions or feedback, reach out to Shane.

The third team here would be communications and community engagement with expanding on the different functions within this larger group. So it encompasses the list here on the screen. And each of leads for each of the functions are present here. You'll be interfacing with them. Siena, you see here. We have a very robust discussion two sessions earlier with Dave. You can see some of the adjustments already.

Again, I hope that you can see the staff stepping up and again, if you have any improvements or feedback, please feel free to share with Siena and me.

Engineering, Anton leads a big group that's listed on the screen. We had members' breakfast this morning which we shared some of the updates there. And we will continue to work on this area as we go forward.

Now another update is corporate services, which is led by Nathan. So Nathan, his previous title was finance director. Now we update all internal facing services to be grouped under Nathan.

So business I.T., which is led by Brad who is here. Finance led by Janice. Janice is here as well. Somewhere. Yep. And business services will transition to Nathan's group at the end of the year.

Another team, this team is relatively new called strategic relations. Basically looks after the key relations for APNIC such as APRs and any other stakeholders in terms of bilateral working relationship and others. The executive lead is Tony, but if you met me on biannual basis, you will see me or Joyce, or Sunny. The three of us are working on that group with Tony. The last people and productivity led by Louise. Then legal is still led by Jeremy. So I don't see Jeremy. Just looking around. Yep. So led by Jeremy.

And APNIC labs is led by Geoff. And these remain unchanged.

So you see all the executive leads on-site. If you have any questions or feedback, feel free to reach out to us. We'll continue to work on improving our service levels working with you and really try to provide a consistent service as organization.

So I'll just wrap up with couple of closing thoughts. So this -- at the end of this month already is one year since I took on this role. So the time has really passed by very quickly. And I'm deeply appreciative of the support from all of you and also from the EC. Appreciate the warm welcome and also the feedback from everyone. Some of which are very brutal and honest. But that has allowed us to work on really making improvements working with you.

So again, I really appreciate everyone in terms of sharing your feedback with me and I hope that we can continue to work closely with you to serve and to support you.

So thank you very much.

(Applause)

>> KENNY HUANG: Okay, thank you, Jia Rong. Next I'd like to invite Tony to give us the APNIC activity report. Tony, move to you.

>> TONY SMITH: Thank you, Kenny. So I'm going to walk through the work we've been doing at secretariat for the first half of this year. So if I can roll it on.

So the work we do at APNIC is categorized under four pillars we call them. They come directly from our strategic plan which is engagement, registry, development, and capability. So when I go through them today, I'll be categorizing those in those four headings because it starts with the plan.

Let's start with registry. I'm going to talk through some of the delegations that we've been doing, which is our core work. The little green you'll see on these slides is a prediction of where we'll end up by end of the year. I did say it was going to be the -- the -- for the first half of the year some of these charts here are till the end of August so you get a few extra bonus months.

For IPv6 we look like for the year on a linear basis will come in above our delegations we had in 2024, but overall it's I guess fairly flat.

IPv4, the number of delegations we're doing here is actually in decline. And we will end up probably lower again this year than we did in previous year.

Whenever I discuss this slide everybody asks what's the big spike in the middle. It was some very large delegations that we made to members in China and India back in 2021 which -- which makes that rather large mountain there. But if you ignore that, overall the ASN delegations remain fairly steady.

In terms of transfers, this year we'll probably end up slightly -- probably slightly less transfers than last year. The chart on screen there, you'll see the big dip in the line. That's actually because it's only covering up to the end of August in comparison to the others which are four years. I expect that to lift in the second half of this year and come in probably slightly below 2024.

And in terms of the volume of address space that's been transferred will probably come in around the same level or slightly below.

IPv4 pool, this chart shows the gradual reduction in v4 that we have. You'll notice the two little jumps, the one in the reserve space in green and one in the available pool that follows straight after that one year later. This is a result of the historical resource project where there was space reclaimed and then we wait for it to be tested and cleared and then it can become added to the available pool.

Given we have a slowing number of IPv4 delegations, it will last us a few more years at least.

APNIC membership continues to grow although at a slower pace than in the past. We added 119 new members in the first half of the year. And our NIR colleagues, the total number NIR members is now stretched up to 15,000. So you can see on the chart there we are predicting some growth overall, but it's much slower than it was in the past.

We are focused, as was just mentioned, on improving our service. I'm glad to say the service satisfaction from the helpdesk has remained high over the start of this year, which is fantastic. And we continue to reduce the average helpdesk response times to 7.1 business hours which is great.

I won't talk about the delegation reviews, I've got another slide deck later in this session, but just to say that the JPNIC review was completed with no issues the start of this year and we continue to work with IDNIC on the remediation around their review.

It's been very busy in the product team. If you came along to the breakfast this morning, you would have heard about some of the new product developments that are in the works. But in terms of what has been happening in the first half of this year, improvements across all registry member products, information products. Probably to call out here, we made some improvements to DASH, as you can see on screen. DASH is our network health tool, checking tool.

If you haven't used it, I recommend that you do. It's very useful.

We've also added QUIC adoption statistics based on APNIC labs data. It's been added to resource explorer. That's our tool that allows you to pull down stats on delegations of all sorts. That QUIC data is now in there as well.

One other thing I wanted to pull out here, most of our members when they make changes to WHOIS, they do so by IPNIC. However we do have some who use email and that's using passwords. That's going to be deprecated and those who do use email will have to use tokens in the future.

We do work not just on our own registry, but in helping push the work with our colleagues and others in the community around standing creation. And we have been involved in two RDAP extensions that were co-authored by APNIC staff. They have gone through to IESG review, which is the final stage of the process at the IETF before they become RFCs.

RIPE has already implemented those two extensions and we will follow suit shortly. Probably early 2026.

We've been involved in an draft as well, which is in the second stage before moving on to the IRC. So we make sure what we do is a standing creation of the IETF.

Let's talk about development.

So the training team has been very busy this year. You can see some of the statistics on the screen there. There's been a lot of training. This was on the first half of the year. Since then it's expanded even more with almost -- I think it's almost 1800 participants trained in face-to-face training, whether that be with the instructor-led, so face-to-face or online.

We also have the self-paced APNIC academy where people can go to do a number of the courses there in their own time. And there's been quite a few completions there you can see as well over the first half. So really important to us.

And the satisfaction with that training has remained ridiculously high, 99.22%. I'm not sure we can improve on that. But in addition to the training, we do help our members with technical assistance queries. There was a number of those in the first half of this year. And we also help our good friends over at RIPE. We did two Atlas Anchor deployments in the first half of this year.

We're out and about in the community a lot. You will see us at all the NOGs around the region. We also work very closely with CERTs. Adli was supporting Vanuatu Cybersecurity Boot Camp in the first half of this year and I think he just got back as well. So we do a lot of work on the security side as well as working with NOGs.

Adli also maintained something called the APNIC Honeynet which is useful for pulling in statistics and information around threats. That information is provided through to DASH, but also to external partners like ShadowServer Foundation, to MISP, and to CERTs in the region as well.

Jia Rong mentioned before in his space talking about the realignment and the transition going on in the first half of the year. In addition to the work that we said we would do on the plan, we've been doing some work in the development area on making some changes. We transition to the new strategy. This lastly occurred in four areas which I have on screen here.

The first of which is the curriculum. Our training curriculum has grown quite a lot over the years, and as we focus on deployment of those key technologies that Jia Rong mentioned earlier, which is IPv6, RPKI, et cetera, we decided let's start focusing on the core and what we see as probably optional is something we'll probably spend less time on.

And as a result of that review, we will transition away from some of that optional curriculum, but all of APNIC trainings' content is common so anyone in the community can use it. We'll spend some time in 2026 doing some train the trainer work where we can go out in the community and deliver some of the training we see as optional so the community can take it on and train it while we focus on the core content.

There's been some labs transition around that as well. We use -- for our training courses we use a mix of our own equipment, but also some cloud-based providers. We are moving to a world where we'll be using our own equipment from now on. Our own setup. So we're doing some upgrade work on that at the moment. And that will progress through the rest of this year as well in preparation for 2026.

The academy platform is likely unaffected by the curriculum change. We will continue to have all of the curriculum that's on the academy now. It won't change despite we're focusing on the core itself. There will be a reduction in the amount of virtual labs that we have on the website. There are a lot there at the moment. It does cost us money to run those labs.

And so we as part of our review of what we need to focus on, those labs will reduce. We will probably bring them down to a core amount; that will start in October this year. And into next year we'll keep an eye on it in terms of usage for popularity.

The final piece of the puzzle here is community trainer reviews. We did commit to do this in the 2025 plan. For most of you who -- we've worked with community trainers for many, many years informally since training began at APNIC and more formally since the program was created in 2016. And we added a category of trainers called Retained Community Trainers, where they were given a wage to help us expand our training over each month.

Sorry, each quarter. And we have reviewed the program and determined that we will go back to a fully voluntary model. That will begin in 2026.

Okay. On the engagement front. Geoff, you all know Geoff, very busy with the labs work. He is out and about in the community presenting at events all around the world sharing his research. And that research, you can see some of it on screen, the things he focuses on, I think you're all pretty familiar with what Geoff does in his work. But he also collaborates with some of our, I guess, fellow ISTARs and other partners such as GCA, ICANN, and Cloudflare on joint research.

If you don't see him out and about in the community, you can read his blog and listen to him on the ping podcast as well. He's a regular on that as well.

Speaking of those to things, here's the growth of both of those. The blog is the chart, but it continues to grow in readership. We thank you for your continued support of that. If there's -- we also welcome guest posts, as you know, quite a few of the posts that are on that blog don't come from APNIC. It's designed to be a community publishing resource. If you have something interesting to say, get in touch with Dan who is here somewhere in the room. There he is, arm up. Please get in touch with Dan. He's happy to hear any good topics that the community's interested in, he's happy to listen.

Policy. It's been a busy year. I'm not going into too much detail because we just had policy SIG. But Dave has been busy getting out and about promoting the PDP in the community. He were trying to encourage as many people as possible to get involved in policy.

If you do have something that you see that you think needs to be fixed, then please get involved. Doesn't happen overnight sometimes, you may have to push for a while for these changes to happen. But in terms of working with the community, you will find that -- you will find that reaching -- once something has reached consensus, we can move through with the implementation of that policy and make positive changes.

Thanks for coming to the conference. This is the statistics from APRICOT which was a very big and very successful conference. I think the last time I checked for this conference we had around 446 or 447 checked in in person and another 50 or so online. Not as big as APRICOT, but still very -- a very big and very successful conference. So I hope you've enjoyed it. Please give us feedback. We know about the wifi. We've got the feedback on that. But on everything else, we are definitely welcoming of your feedback to help us improve these conferences.

And you may have seen a lot of our fellows walking around at the conference as well. So we had 41 fellows attend from nearly 400 applicants. But the fellows aren't just -- the fellowship in APNIC is not just a come-along to the conference. It involves webinars and learning activities that happen prior to coming along here. So it gives all of our fellows a chance to learn more about certain technologies and what APNIC does before they come here to the conference.

And also to receive mentoring from the community. So I'd like to thank all the fellows for their participation. I'd like to thank Flexoptix, thank you for your continued sponsorship. So it's been a great -- a great fellowship program. A little larger than normal for us. But it's been very successful. So thanks to the team.

They're also joined by some policy fellows. We are having a policy fellowship pilot program that year. So three policy fellows join that program. And also our friends at TWNIC also brought along two fellows as well. So thank you.

There was a lot of newcomers at APRICOT, and I believe probably around similar -- a similar percentage here at APNIC 60 around 35%, 40% as well. It's great to see new blood coming into the community, learning, and sharing knowledge here at the conferences. I hope you've all enjoyed it.

As I mentioned before, we do a lot of community engagement. These big donuts behind me show you where we've been doing that engagement and what are the types of things we've been engaging on.

A good spread of things, obviously training is one of the big ones, but there's plenty of other activities that we do in the community and also all around the different subregions that we service and beyond.

We've been very busy outside of the, I guess, our core technical agreement in working with stakeholders and Internet Governance circles and with government. There have been two large conferences this year or two large events I guess in the IG calendar are, first was the WSIS+20. We spent a lot of time preparing for that. It's actually -- I believe it was in July. We had a lot of preparations in the lead up to that, and the zero draft from that did have some very positive things to say about the IGF's future, which is one of the main topics of discussion, which was great.

We also in a lot of preparations for the WTDC, which is the ITU world telecommunication development conference.

We've spoken a lot about ICP-2, you've probably heard about it ad nauseam from us. I'm not going into detail except to say thank you to the reps in our community who have put in a lot of time, done a lot of calls at weird and wonderful times of the day or night to help progress this. And to the APNIC staff who have also supported the ASO AC through this process. It's important. If you haven't gotten involved or read through or been involved in this process, please do read the RIR governance draft. It's good to have feedback. It's good to have feedback from our community. We'll be gathering feedback from all regions, so it's good to have Asia-Pacific feedback into this document.

And finally, capability. This is the part of the, I guess, organization which is the unseen work that helps the secretariat run and operate behind the scenes.

We passed our annual financial audit with no problems, which was great. And we worked quite closely with the AC on reviewing the investment and capital reserve management policies. That review happened earlier this year and the results of those have been implemented.

We have new travel management system in place. And that has helped us reduce our travel management costs quite significantly, which has been great. Well done to all involved. And I'm also pleased to say that we passed our ISO 27001:2002 certification recently. This is a change for us. We had ISO 27001 for several years. We've moved to this and it has additional controls and the team has done well and we've passed that certification, which is great.

Finally on the governance front, not a lot to report apart from the election committee overseeing the election earlier this year and found no findings of noncompliance. Which is always pleasing.

And probably the only other thing I'll draw your attention to now on this slide is we've established a web page for EC correspondence. All public formal correspondence to the EC is now published for transparency and you can also see the responses back to the community on that page as well.

You can find it on the APNIC website under the EC section. So if you're interested in that, you can see everything we've received so far this year and the responses from the EC.

And that's all I have. I'll happily take questions in the open mic section later on. But on behalf of the secretariat, thank you to all the members in the community for your continued support of APNIC.

Thank you.

(Applause)

>> KENNY HUANG: Thank you, Tony. So I'd like to open the mic to the floor. And please feel free to if you have any questions, comments, suggestions, please share yourself. And just go before the mic and share your name and affiliation before ask question.

Anyone?

Okay. Thank you very much.

Okay. Next agenda will be APNIC EC treasurer report presented by Maz. I invite Maz to the stage.

>> YOSHINOBU MATSUZAKI: Hi, as an APNIC treasurer, let me give a treasurer report. But before that I need (away from mic) to see the numbers.

Okay. So this is our highlight. Revenue year-to-date is 245,000 below budget, but -- oh, by the way, the currency AUD otherwise stated.

So member revenues are 137,000 above budget. That's good. And investment income is 43,000 above budget. And foundation receipts are 362,000 below budget.

Expenses year-to-date are in 52,000 below budget. Foundation project expenses are 344,000 below budget.

Operating expenses are 292,000 above budget. The operating deficit year-to-date is 236,000.

Equity has increased by 33,000 compared to December 2024. The financial stability measure is 16.18 months coverage of our operating expenses.

So this is our forecast full year financial performance. So full year forecast revenue is 59,000 above budget. That's good. Full year adjust expenses are 422,000 below budget. Full year forecast operating deficit is 665,000.

So this shows our major revenue trends. Net member growth continues to slow down. So we have less members increase year by year.

We improved the investment returns, that's good.

Sundry income is below budget.

This is a breakdown of membership by economies year-to-date.

Major expense trend. So as our DG mentioned, realignment has helped to ensure future financial sustainability. APNIC foundation funding will continue to reduce. Review of software applications to address ongoing cost pressures.

So we are revising our licenses and softwares to operate our systems.

This shows wonderful chart of our budget against full year forecast. So the original budget operating deficit was 1 million. Then of course we have increase in revenue. And then reduction in the expenses. And then decrease in the foundation receipts. In total full year forecast operating deficit is 660 four thousand AUD.

So we are reducing deficit. That's a good message.

Our financial position is assets have reduced by 374,000 since December 2024. The liabilities has reduced by 407,000 since December 2024. Equity has increased by 33,000 since December 2024.

And then our financial stability measure. The year-to-date financial stability measure, as I said, 16.18 months. The full year forecast financial stability measure is 15.52 months.

The original expectation was 15.05. So it's improved.

Capital expenditure. So for the 2025 forecast, we have a big number here. But it's -- because of the 1 million for the car park rectification and the air-conditioning replacement, likely to be deferred in the future. APNIC's office in December of 2024 the EC approved the disposal of the APNIC office and entry into a long-term lease to accommodate our secretariat.

The secretariat still continuing to progress these plans.

So as DG mentioned, we have a good long-term financial outlook. So by 2027 we are going to return to a balanced budget. That's good.

And our 2026 activity plan and budget will be released before the end of this year.

That's all I have and actually the slide contains more detailed numbers, so if we are interested in, please look at the material on the website, please.

That's all. Thank you very much.

>> KENNY HUANG: Okay, thank you, Maz.

Next will be the APNIC EC report. I'll be presenting the EC report.

Okay. Good afternoon. I'm Kenny Huang, Chair of Executive Council. I'm happy to deliver the Executive Council report.

So here's the list of our full council members, and each of them already introduced in the beginning. So we have different representatives from differenteconomies. We have eight Executive Council member.

So the function of APNIC Executive Council is represent the interests of members. So in the governance of APNIC. So we also oversight APNIC's activities. And also consider broad Internet policy issues for APNIC's strategic direction. Also very important set membership fees. And endorse the policy consensus towards wider implementation. It's better we would do that for the policy concerns as part of this process.

APNIC EC meetings. APNIC EC meeting runs four times per year, and thee EC meetings were held in APNIC 59. And next APNIC EC meeting in will be Shanghai end of this year. And three elected leaders meetings will be held this year including a face-to-face gathering during APNIC 60.

So the meeting minutes and records you can see from the website. APNIC.net/EC.

That's all the APNIC EC meeting attendance. You can see full record from previous meeting until now. That's full representation from the EC.

Also we got a lot of community input from the community regarding the bylaw reform. We have considered proposal from the community and we consider two proposals.

First potential proposal would be extend EC members' terms from two to three years. That's the first potential bylaw amendment.

Second would be introduce term limit for EC member. And consultations conducted starting from April this year, and also continue to have consultation, list of meeting.

So the EC is seeking community feed PAC and implementation, especially we had just hold a session earlier today in the morning. And the consultation open until 26 of September. So please feel free to contribute idea, your suggestion or comment, and go to the bylaw.APNIC.net.

So the other important issue is LDC graduation concessions. So LDC economies receive a 50% discount on fees. And following community feedback, the EC considered that would be an impact to the account holder following graduation. So the EC recognized the very small account holders are the most sensitive to the fee increase.

So upcoming LDC graduations include Bangladesh, that would be December 2026. That would be Solomon in December 2027. Then next one would be Cambodia that would be December 2029.

So for LDC graduation concessions, the EC has resolved to provide additional 25% discount to account holders in the very small tier in the first year following graduation from LDC status.

So they will benefit around 71% graduation account holders in Bangladesh, Nepal, and Lao. The EC also resolve to provide 25% discount for one year to very small tier account holders from economies who have already graduated from LDC status since the LDC discount came into force, that would be 2009.

That mean account holder in Samoa and Bhutan and Vanuatu, who would be account holder would be limited to their LDC graduation will receive a 25% discount fee for the 2026 fees. That would be the LDC graduation concession.

Okay. Finance. Mats introduced the APNIC treasury report. I break down into small detail regarding to our forecast.

For 2025, we are focus operating deficit would be Australian dollars are six hundred 65,000. So the organization realignment outcome we deliver within the approve personnel expense budget. And full year forecast net deficit of Australian 396,000 after gain on investment portfolio of Australian UD269,000.

And operating and net deficit forecasts improvements over the approved budget deficit of Australian 1.1 million. Because our budget was 1.1 million deficit.

2026 activity plan and budget will be released before end of this year that will be released. And APNIC is on track to return to a balanced budget -- to balance the budget by 2027. And that's a commitment not only from DG but coming from the entire EC as well.

For NRO NC and ASO AC, actually they have very, very exhausting year because they have taken care of all the ICP-2 policy implementation and discussion and input from the community.

The EC is appointed Akinori Maemura to be the NRO number council, ASO address council for a one-year term from 1 January 2026 to 31 December 2026. Right now APNIC representatives to the NRO NC and ASO AC being in 2025 including Di Ma, elected by the APNIC community, and Nicole Chan, elected by the APNIC community. And Akinori Maemura appointed by APNIC EC. So EC thanks all the current NRO NC/ASO AC members for working on the ICP-2 RIR Governance Document. I think that's a great work from them.

APNIC conference, and thank you all for having helped in the APNIC 60, a very successful event especially our local host. And we have a lot of sponsors including AWS. And actually APRICOT 2026 will be one that be held on from 4 to 12th of February next year. There will be change of schedule, to be mindful that will be held in Jakarta.

APNIC 62 will be in September next year, will be held in India.

So be prepared for your trip.

So member feedback. We welcome all the comments, suggestions, and questions from our members. So you have different kind of channels to go through the -- submit your feedback including EC submission via my APNIC. And also we have contact form from APNIC website. And you can raise your questions, suggestion, and comment during the APNIC conference.

So in the interest of transparency and accountability, all correspondence and feedback to EC received from members and the community is published on the APNIC website.

So the comment and suggestion and questions will be published.

Okay. So that's our for APNIC Council Member. And we're happy to hear and serve you and receive your input, suggestion, questions. So that's all from EC report. Thank you very much.

So next I'd like to -- sorry. Tony. Okay, I'd like to invite Tony for delegation audit update. Tony, please.

>> TONY SMITH: Hello again.

I'm going to be talking about the resource delegation review program. This was formally called the delegation audit program, but after some feedback, quite a bit of feedback we received from the community about some of the cultural connotations of audit being different in different economies, we've renamed it to be the designation review program. It's formerly known as.

Just the background for those that haven't been following this. We set out on this journey at the end of 2024 and the objectives of the program have not changed. The idea is to ensure compliance is being maintained with APNIC policy across the NIRs and obviously the APNIC itself. This is good governance to do these reviews.

There's two parts to the program. The first of which is the aggregated data analysis. We look at ten years of registry data, delegations and transfers made by the NIRs and also by APNIC. And the second part is some supporting activities which we're doing at APNIC just around process improvements and operational improvements.

One point I do want to make is that when we do do these audits, APNIC is doing them I guess on a -- using the data that we can see for the NIRs, the NIRs themselves have more data on their delegations and how those decisions were made. So any findings that we make are preliminary only.

And those preliminary results we work with the NIRs to go through those and then we can find whether the things -- anything that we have found is correct or actually have other information which shows that it's not so.

So we work closely with the NIRs on this program.

So where we are. We completed the JPNIC order earlier in the year without any -- with no adverse findings, which was great.

We continue to work with IDNIC on the findings there. The remediation process continues. To date they've identified 102 delegations which will be reclaimed.

We will work with IDNIC to the investigation into the results but I know they're investing in process improvements and doing a good job at that, so we thank you for that cooperation.

The one that we have been working on is with VNNIC. That review is approaching finalization. We have a temporary second opinion review process in place at the moment with VNNIC as well, just to ensure that we have alignment and understanding on delegation practices. So our policy remains the same across the region. The practices on how those enforced are slightly different across the NIRs, so we have the second opinion process in place to make sure we have that understanding.

There we go.

In terms of the future reviews, we do -- when we first started out in this process, we had hoped that it would all be completed by the end of this year. We've discovered that's not going to be the case. We have made the decision to extend out the timetable to 2026 to make sure the remediation processes can occur properly and also that we're not overstretching our resources in managing the remediation processes and second opinion reviews. We don't want that to compromise our staff by helping with this, so we're going to stretch it out to 2026.

That will include the APNIC audit. That will also happen in 2026. We do hope to have one more completed this year to move the remainder over to next year.

Now there are some supporting initiatives I mentioned. These are mostly process and operational improvements that we're making in it APNIC just to make sure we are always doing the right thing.

That includes policy compliance spot checks which have been established. We are working -- sorry. We're working on a -- sorry. Sorry about that.

We are establishing account accuracy reviews. This is where we proactively go and member our members to make sure that their registry data is accurate and kept up to date. That process will be implemented this year. And we're also reviewing all of our, I guess, procedures with delegations. And so we have had some changes to the team structure, as Jia Rong mentioned earlier. But we're reviewing all of our resource processes and delegations as well.

The reporting that we do on this will continue. We have committed to keep reporting to the community every quarter on our activities. This is part of that. There will be -- in the next report will happen in Q4, but prior to that we will make sure that we provide an update on the results of the VNNIC audit that will happen towards the end of this month or early next month.

And that's all I have. And again, happy to answer questions in open mic if you have any.

Thank you.

>> KENNY HUANG: Okay. Thank you, Tony. So here I'd like to on the mic to the floor again if you have any questions, comments, suggestions. Please go ahead before the mic and before you ask questions, share your name and affiliation.

Thank you very much.

Any question, comments, suggestion in yeah, please.

>> RUPESH: The question is for the overall session or just this one?

>> KENNY HUANG: Whatever you want to ask.

>> RUPESH: Okay. I have seven questions.

(Laughing).

To begin with, the balanced budget that Jia Rong presented for up to 2027, I just wanted to set the questions in perspective. 2024 was 400,000 positive. 2025 is minus 665 negative, which is deficit. 2026 is projected again deficit by 308K. 2027 is project the for 400K positive. So 400 Australian dollar positive. Two years negative and then only we're going to budget. So I'm keeping that perspective in -- so I digged a little bit after that. The first question is whether this is correct numbers.

So second thing, the question is the operating expenses are 292K above budget. That's a deficit. All right. More expenses.

Now I didn't further widen the expenses as degrees or income is not enough. I also figured out I also heard that the membership has -- income has reduced. So have we analyzed why the membership has reduced as compared to the previous years? Has there been any changes in policy or is there any rejections that we are doing for the membership application? If there are any rejections, what are the membership application rejection reasons?

And another question is on the treasurer front is the salary cost, Jia Rong. You mentioned that the were management cutoff and the salary cost was supposed to be reduced. Now I'm looking at the numbers right now, year-to-date vis-a-vis the September report. 2023 was 10.3 million. 2024 September 10.9 million. And 2025 September is 10.6.

The reporting format has changed. I've talked with Nathan about it. Thanks, Nathan, for changing it, but it has made my life even more difficult to compare year by year. So we probably will have to figure it out. Thanks for considering that the last time, request of the last time.

So the salary figure has not changed, in spite of the changes in management structure.

Now the fifth question is the travel cost. Another thing that we talked about with the travel cost. The travel cost for 2023 September year-to-date was 1.1 million. Last year 2024 it was reduced to 895K. And again the 2025 September as of this report it is around 800K. The travel cost has not increased significantly and it's projected to go from 2024's 2 million cost, to 1.7 million. 11% drop.

Whereas, if I heard Tony's report properly, he said that the travel management expenses has reduced by 74%. So the management, if the management cost has reduced, the saving of 11% doesn't make any sense. So if the cost itself has increased, the travel has increased definitely. Right? So the saving that we're making of 11% is through the management cost saving, not the travel cost. That's my understanding.

So why the travel cost has increased in spite of is it like a separate travel arrangement that we're making? Different programs or anything? Just wanted to understand that.

Sixth question, 1 million for car park and air-conditioning rectification looks very high. In the context we're talking about the office requirement. Is there not a lot of people working from home, so what kind of rectification and changes are we making with $1 million whereby the financial suggestion is so tight?

Regarding the LDC discount, I was the one who proposed this and then thanks for the consideration. For 25% for one year for very small member against what we requested for three years period and other terms. It's a some effort, but not what we requested actually. So that we will have the separate community consultation on that and we will report back on how we respond to that.

Thank you.

>> KENNY HUANG: Okay, thank you.

>> I think we should answer the questions.

>> KENNY HUANG: Nathan, you going to respond to question or ask question? Respond.

>> NATHAN HARVEY: Nathan Harvey, APNIC Secretariat. Sorry I didn't get all of your questions. I'm going to need you to repeat some of them. I think your first one was were the numbers correct. Yes, the numbers that were read out were correct.

The second question that you raised was in relation to membership. And I think the committee said the membership revenue has decreased. Membership revenue hasn't decreased. What has decreased is membership growth. And there was an observation in the treasure relationship slides that said if not for the changes to the fee structure, our membership revenue would decrease.

So our membership numbers -- sorry, our membership growth is declining both as a result of fewer signups and more merges and acquisition, higher closure rates. But membership revenue itself hasn't decreased.

Sorry, what Rupesh.

>> I can answer the ones on the management costs. Those are the fees and costs that we pay each time that we basically purchase travel services. And so not the travel tickets, not the cost of hotels, which for all of you who travel, they just continue to go up, I believe. But the travel management cost which is the actual booking fees by implementing our own system, we have reduced those fees right down by 75%. They make up a small component of our entire travel budget. But that's what I was talking about by the fees going down 75%.

Nathan, did you want to answer the rest of the questions first? We want to hear from you, Bikram, but I think we might want to hear the other answers first.

>> NATHAN HARVEY: The next question was about salary costs. What we presented in the treasury report year-to-date were salary costs. What I can report is for this year our salary and wage costs were budgeted to be $20.8 million. We will finish in line with that budget.

So in spite of the realignment activities, we've been able to deliver this year's budget within -- within the allocation of $20.8 million. Moving forward, realignment will result in wage cost of $1.8 million. But there are other mechanics in play which we will outline in the 2026 budget.

We're forecasting the APNIC funding will decrease and there will be a need for us to absorb some salary and wage costs from that decrease in funding. So we expect as a result of realignment we'll be able to absorb reductions, future reductions that we're forecasting in APNIC foundation funding, but that's a conversation for when we present the budget a little bit later in the year. It's still some preliminary work that we're undertaking to quantify that fully.

We've done travel costs.

The car park rectification and air-conditioning cost. In our capital works budget we had a million dollars set aside for car park rectification and air-conditioning replacement. The building we're in the air-conditioning is absolute end of life and it's about a $500,000 bill to replace that. There are also some large subsidence issues in the car park. The building is safe but there are large subsidence issues to be dealt with.

To rectify those issues is about $500,000 as well. That's how we get to the $1 million of CapEx. We don't want to spend that money. As Maz said in his report, we want to go to a longer term leased business. We would rather work with industry instead of building repairs and the like. We don't need to spend that money and we're trying not to spend that money. It was set aside in the 2025 budget, but before spending it we'd like to dispose of the building so that's something we're actively working on at the moment.

>> KENNY HUANG: Okay. Thank you. Next.

>> BIKRAM: Thank you. Some of my -- my name is Bikram, I'm from Nepal Internet Foundation. I'm talking on behalf of myself.

Some of my answers have already addressed, but also I want to ask on the basis of treasury report. So in treasury report there is APNIC office. In December 2024, the EC approved the disposable of APNIC office and entered into a long-term lease. So my question is what are the long term financial implications of switching to the lease and how does the lease affect financial flexibility during potential money constraint? That's one question.

And one -- and in the product line, I think Tony's report you have multiple product management working on different product offering. What are the actual use strategy for APNIC product?

So how you are giving the financial constraint. What are the [?] for maintaining a multiple product line?

>> TONY SMITH: I'll take that one first. We have different product teams within the business -- oh, sorry.

>> KENNY HUANG: We've got a question and then a response together. Sorry. You're next.

>> Okay. My question's under a different topic. Jonathan Brewer, New Zealand. APNIC member.

I see financials related to APNIC foundation presented by the EC. It was my understanding that APNIC foundation had its own funding. Could you please explain what is the governance relation between APNIC EC and foundation right now and how is it possible that APNIC might be contributing to the operational funding of the foundation?

Thank you.

>> KENNY HUANG: Thank you. So I'd like to lead the -- go on.

>> SAMEER GAHLOT: My name is Sameer Gahlot, I'm working with the National Internet Exchange of India. I'm asking this question in my personal capacity. The one related to the foundation. I think we provided a glimpse of the work which the foundation is doing, but not a complete report.

We usually present that during this meeting or like in the one which India has so that the members could get to know what -- what is happening at the foundation level.

Thank you.

>> KENNY HUANG: Okay, thank you. We try to -- okay, next question.

>> RAJESH PANWALA: Rajesh Panwala, I'm from Smart Link Solutions, India. I have a question that NIR review is going on. How many NIRs have been reviewed? How many are pending and what is the actual timeline to review any NIR?

And are you finding any best practices followed by NIR which is being communicated to the NIRs?

Thank you.

>> KENNY HUANG: Okay, thank you. We just stop the question for a while and try to respond to all the answer together.

And so I'd like to respond from the last one, NIR. And right now probably Tony can update any change. Right now it's been [?] already and the other one is in the process. But just as mentioned, we do have scheduled to do the NIR review, but actually we also have global policy document is working on, for example, like RIR Governance Document. And if the global RIR Governance Document become a global policy, it was based on the RIR Governance Document, it's consistent with the require review document, for example, like recognition, derecognition process. And it's called requirement.

At that time we have APNIC review process consistent with global RIR document, policy document, make sure everything would be consistent. And probably Tony can update regarding to RIR review status right now.

>> TONY SMITH: Sure. We're in the process of working with IDNIC, we've almost completed the VNNIC one. I can't give you a timetable for when it will be completed. It's based on what we find in doing the analysis and what remediation work is required afterwards.

Some of the things that we find may be quite complex in terms of how processes need to be changed or if address base needs to be recovered. So it's very difficult to give you an exact timetable of when it will finish.

We have -- we do -- we really would like to get this all done and dusted next year. As Kenny mentioned, we do have the RIR Governance Document on the way as part of the ICP-2 process. We hope that that will be completed in 2026 and it does have, as part of that, we do need to -- as an RIR we need to comply with that. It does mean that as part of that, the things we need to comply with is obviously address policy.

So we would like to have all of these reviews completed before that comes into place.

But I can't give you hard and fast time, I'm sorry, but we will try to get them all done this year.

The second part of your question was around best practices. We are working closely with the NIRs on best practice and sharing our processes and sharing knowledge. And certainly if there are best practices among the NIRs that we can learn from, we're absolutely open to that as well. So I hope at the end of this process or at least a little bit further on in this process we'll are able to share some of that information back to the community in the update.

Thank you very much for your question.

>> JIA RONG LOW: This is Jia Rong. There's a bunch of questions. What I will try to do is I will recap the question and then ask one of my team members to respond. This way might be easier.

So just going in order, regarding Bikram's question about what's the long term financial impact from switching from ownership of the office to a lease. Nathan, would you be able to share something on that, please? Thank you.

>> NATHAN HARVEY: Thanks, Nathan Harvey, APNIC Secretariat. Hang on, let me talk about this.

Long term, when we talk about long term lease, we're talking about over a period of ten years. We've done financial modeling over that period of time and determined that it would be more cost-effective for us to take out a lease over that period of time than it would be to remain in the current building.

That is taking into consideration all of the operating costs of the lease versus the maintenance costs and ongoing overheads associated with ownership of the building.

If I can just sort of expand on that a little bit. The decision to -- or the business case to sell the office was not purely a financial one. There are some inherent issues with the building, as I said, it's structurally sound, but there are some inherent issues with the building that means it takes a lot of time for the secretariat to maintain and run it. Such as the subsidence issues that I mentioned and the end of life air-conditioning.

It's also not in a great location. We're right beside a development site, and that development site, once it's under construction, will create a lot of disruption in the nearby precinct. And so for us both financially and non financially, it makes sense for us to exit that building, to go into a lease premises, and to do away with all of the burdens of ownership so that we can focus on the work at hand of running a regional Internet registry.

But as I said, over a ten-year period, which is the period that we're looking at, our modeling demonstrates that the costs of leasing are far more beneficial than the costs of ownership of the building.

Thank you.

>> JIA RONG LOW: Thanks, Nathan. The next question was related to that secretariat had presented [?] lines and what is APNIC strategy for having different product lines and for having to maintain them.

Tony, can you answer this, please.

>> TONY SMITH: Thanks. So Bikram, we have a number of production services that we provide to the community. Some of those are, I guess, community facing and some are more back end developments.

So we -- the way we structure an APNIC, we have a number of teams who look after each of those. Some looking after registry, others looking out the member-facing and information products.

For each of those, we -- we invest the time needed and in terms of our strategy, I guess is we want to continue to improve what we have for the community. So for a lot of the registry work that goes on, it's a lot of work -- it tends to happen in the back end of the system to make sure that they are improved.

For the more, I guess, community-facing products, things like DASH, REx, et cetera, we talk to the community, we consult on sort of features that the community would like to see, things that will, I guess, things that will help them. And then we wanted to -- for usage and products that we provide to the community that are well used, we continue to invest in. And those that aren't, we -- you know, we look at them to decide what their future is.

So in terms of, I guess, we're not looking to create more product lines, so to speak, but just to improve -- improve the services that we provide to the community right now online.

Thanks.

>> JIA RONG LOW: Thank you. The next question from John was with regard to the foundation. And John asked, can we explain the governance relationship between the EC and the foundation.

Going back, Jeremy, to explain that, please.

>> Jeremy Harrison: General council from the APNIC found day. The relation to the APNIC foundation and the EC is a limited by. EC is a sole member so it has the right to direct the members of the company. EC reserves the right to appoint and remove directors. I have a bit of a conflict because I've been appointed on the foundation.

That's the relationship there. In terms of the finances reported, I'll defer to Nathan if he needs to correct me. That's where APNIC might be contracted by the foundation to conduct training in a certain location. That income is reflected there and the expenses are also reflected in the financial reports as well.

In terms of the absorbing of the costs that Nathan mentioned or the reduction in foundation funding, that's where, for instance, we might have trainers that were applied to fulfill training commitments in previous years with that funding being reduced, obviously we wouldn't have the income from the foundation. So APNIC would start absorbing those costs.

>> JIA RONG LOW: So we have the other question, related question about the community largely gets a glimpse of what the foundation is doing but not the complete report. So the foundation provide a report at the AGM each year, so side by side as the APRICOT meeting.

So if the community would like, we can invite the foundation to do an update of both meetings every year. They are transparent in terms of we go to the website you see the activities as well as the financials that's on their website. But if the community would like just speak to me, we can add them in to update the community. Thank you, good feedback.

I think that wraps up the questions so far.

>> This is with regard question raised by -- with regard to the APNIC building. You see we are very [?] of the fact that what we do at the office, what are the costs of the maintenance of the office vis-a-vis we exit that office and move into leased building.

So this modeling we are starting. We are trying to find good option so that we move to a leased office because we work from home, we don't require that much space, number 1. The current building where we are, the location is a little dicey.

You know, we can go very high in that area, the rules permit us. But problem is because of the slope and the location of that building, we are not able to get basements to do the parking. And without parking, going up doesn't make any sense. You won't be able to do it.

So there are a number of factors which are coming into play here. So we're trying to make sure that we make -- we take the best possible decision, whether it is financially, location-wise, work-wise, we're trying to make sure the best decision is taken.

Plus whatever we get out of the sale of this building, they've yet to decide whether that money would are reinvested into another site. Right. Or put into investments to get revenue out of them.

So that is one decision the EC has yet to take. So we are going as the situation is developing. So we will keep the community updated on this, it's an important issue. And I thought I would just give you a clarification of that.

Thank you.

>> KENNY HUANG: Okay, we still have few minutes. We can allow one or two questions.

>> BIKRAM: My name is Bikram from Nepal. Thank you for clarification on the leasing and switching to the leasing answer.

But however, from the financial prospective, we used to have, you know, [?] assets, right. So in terms of having own building and having -- making a financial -- I mean, to build own assets is more better than having lease.

So in terms of [?] perspective, we used to have, you know, we are in a [?] so we want to build our own infrastructure. So if I -- if we have our own infrastructure, then that should be caring environment. So our recommendation is that if we are selling the properties, then if there is another options to go for the better options, that will be more better.

Thank you. Can ensure, we'll keep that in mind.

>> CHRISTOPHER HAWKER: Christopher Hawker, I am an APNIC member and also for the record the proposer of Prop 156 for temporary resources. Just regarding the charging scheme from the APNIC EC meeting back in December 2024, I've researched some feedback from at least one member of the community who has attempted to apply for space and done this policy.

And I'd like to note that in the meeting it was resolved that a fixed fee of 50% of the annual membership fee would be charged regardless of how long the member had requested the space for.

So if they had requested space for two months, they would be charged 50% of the annual fee, which in my view, I feel goes against the spirit of that particular policy.

Now the idea of the temporary assignments is to support your incorporated groups, your special interest groups back home, any community training that might take place where they may need this address space. And if an organization needs a slash 34 and slash 22 for a period of a month but they're charged 50%, that's just over a thousand dollars that they're being charged to use the space temporarily for one month.

So what I'd like to do and what I'd like to call on the EC to consider is a potential review of that charging structure to potentially charge just as April idea maybe one-12th per month or part there of. Or even introducing a category where if they were divided in three-month blocks.

If they want to apply for space for two months, they might be charged a quarter of the annual fees. If that makes sense.

>> KENNY HUANG: Okay, right. Thank you.

I try -- Sunny. Would you like to respond to the question?

>> Sunny: Sunny from secretariat. In terms of charging fees or contract proposal? What you like me to respond?

>> KENNY HUANG: Policy.

>> Sunny: Policy is for other meetings. So based on the policy, any event host or organizer can request APNIC 2024 number for the duration of that conference. Now, regarding the fees, I don't have any information on that one. But as it says, the policy is a temporary assignment. Once the conference or event is concluded, that address needs to be returned to the APNIC.

>> KENNY HUANG: Thank you. Nathan, would you like to update?

>> Nathan: Nathan, APNIC secretariat. Thanks, Chris. As you know, the APNIC EC are responsible for setting the fees. So I think from here we can take your feedback on board. We would need to have a discussion with the EC.

The one point I can add is that since the temporary assignment policy was introduced, we actually haven't had any requests at all for temporary assignments. But that's just a bit by the by. As I said, we can take that up with the EC and have a conversation with them about the fee mechanisms.

Thanks.

>> Sorry, if I can step in for a minute, Nathan. I've been advised by at least one organization that they have attempted to apply for space under this policy and due to the fact this they

charge a thousand dollars to apply for the space, they outright rejected the offer and opted for another solution.

So people have applied for space under this policy.

>> May I give an explanation why we are just 50% of the yearly fee, because if you actually [?] but after -- we've been using for a week or a month, but you can have an event or something. All that time we see the [?] but even if they're requesting that, you can -- we can discuss again and if there is a challenge, we can try to make it easier for the members to get this opportunity to have this temporary assignment.

>> Of course. But in the policy, it does state that there is an on-off period. Once space is returned to the secretariat, it can be immediately redelegated to another applicant.

>> Actually what happened during the discussion was that the allocation is required maybe for a maximum period of six months. So probably based on that, that thing has been given. However, now you're requesting that it should be done on a pro rata basis, right?

So on a pro rata basis of whether it is for a month or two months or three months, your suggestion will be taken into consideration and we process that.

>> Thank you.

>> Just so add, I was going to say pretty much what you said. Thank you for the feedback and I would like my team to -- Vivek, can you reach out to Chris after this and get some details and we can look at how we can improve the process. If indeed there were members who wanted to apply for it but actually implementation was they couldn't -- I think it's good for us to understand those and let's take that and then we can present it to the EC and we can discuss how do we find it. So thanks for the feedback. Thank you.

>> I'm speaking on behalf of personal capacity. So although the running not for profit organization is good, but running [?] making the balance minus and not for it.

So I success although the EC members are very expert, the DG is expert, so there's need to be some realignment, reduce the costs, reduce the monies part, and make the not for profit.

That's all. Thank you.

>> KENNY HUANG: Thank you. I just mention we have the DG commitment and also fully agrees the commitment. We ensure 2027 will be a financial balanced and right now actually this year financial budget 1.1 million deficit. But right now we have 600,000 dollars. So right now it's still a progress from financial point of view.

And of course we keep working on it. And regarding to the real estate problem, the office space, actually EC are very careful to review the requirement from office space. And of course your recommendation and your suggestion definitely take into consideration and but the real estate market is quite frustrated at this moment.

And we were very careful to review the requirement from the office space. But that's pretty much all for the first session. I'm happy to adjourn the first session and so we can have a break. Come back at 4:30.

Thank you very much.

(Applause)

(Session ended at 4:05 p.m. ICT)