

# From Learners to Leaders: A "Train the Trainer" Model for Self-Sufficient Cyber Resilience in Southeast Asia

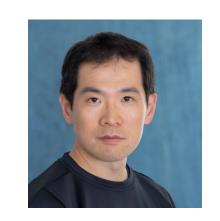
Armoris Inc kamata@armoris.jp

2025/Sep/10

**@APNIC / FIRST** 

#### Me: Keisuke Kamata

- 24 years in cybersecurity (started at JPCERT/CC in 2002)
- Start working with JICA's cybersecurity project since 2008
- Founding member of Financials ISAC Japan (2014)
- Advisor to Japan Financial Services Agency since 2016
- Cybersecurity Advisor to Ibaraki Police since 2021
- CTO of Armoris Inc Japan since 2019



# Context & Challenge

Rising cyber threats worldwide (same in 20+ years)

Limited local resources and reliance on external experts

Need for sustainable, self-sufficient resilience capability

# Project overview

- Cyber Range & Table top hybrid exercise train the trainer
  - As a part of Japan International Cooperation Agency (JICA) project for cybersecurity enhancement in AP region

#### Main goal:

Build local leaders

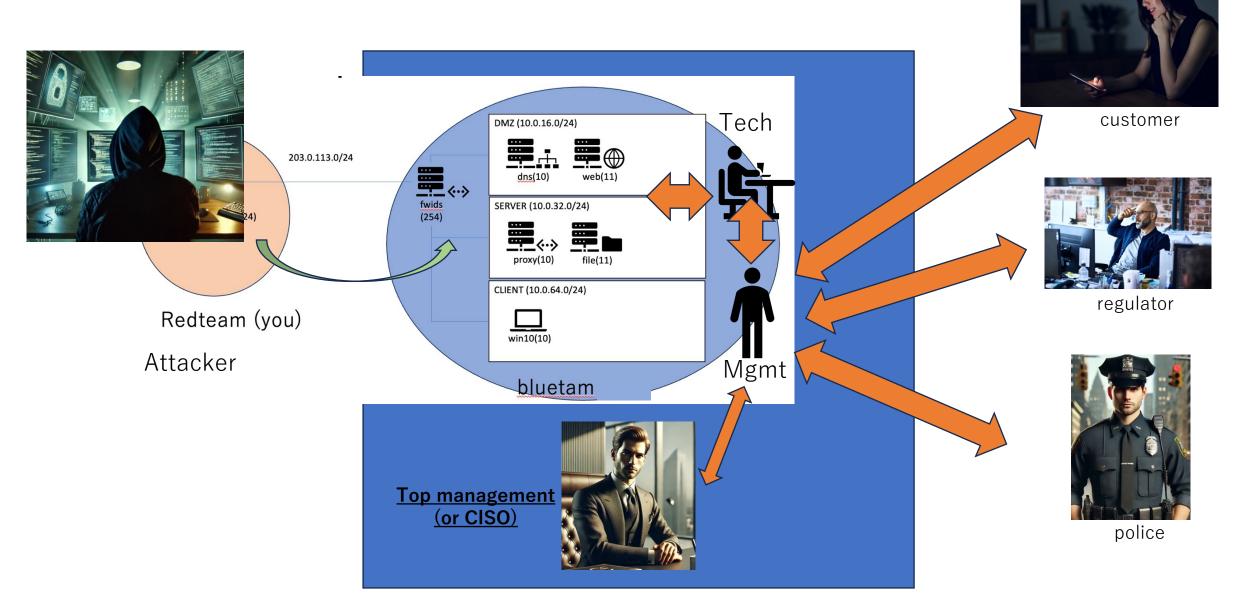
#### Target countries:

- Indonesia: University of Indonesia ++
- Cambodia: Ministry of ICT
- Philippines: Department of ICT

#### Duration:

• 2024/Oct - 2025/Apr

## CR&TT hybrid exercise overview



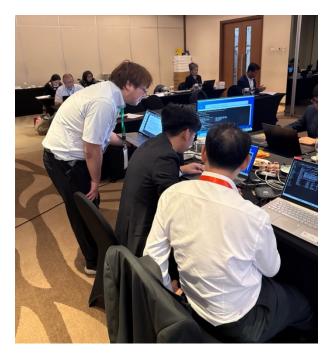
# Project Steps

- 1. Pre training (2 months)
- 2. T3 session: Part I (8 days)
  - Let candidates to build exercise environment
  - Conduct attack and defense (log analysis)
  - Understand exercise planning method
- 3. T3 Session: Part II (2 days)
  - Half of them become red team and conduct exercise
    - Another half blue
  - Swap red/blue and conduct exercise again
- 4. Actual Training session:
  - Conduct actual exercises in each countries (4 days)

# 1. Pre training

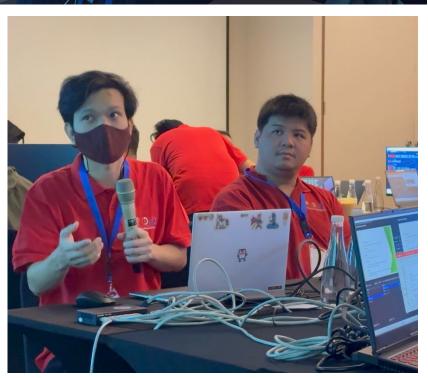
- Purpose: make sure all participants have basic skills
- Participants will do self work to
  - Setup linux servers
    - Web / mail / dns / proxy / ssh
  - Try webdefacement vulnerability exploitation and log analysis
  - Setup windows server and AD environment
  - Log reading practice in windows client and servers

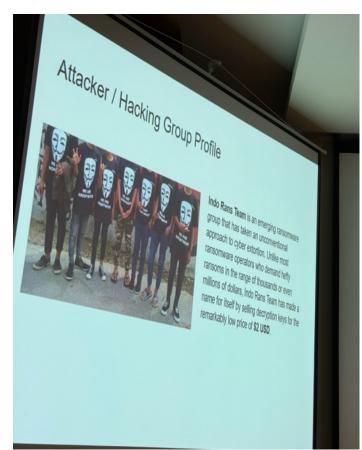
# T3 session PI / PII



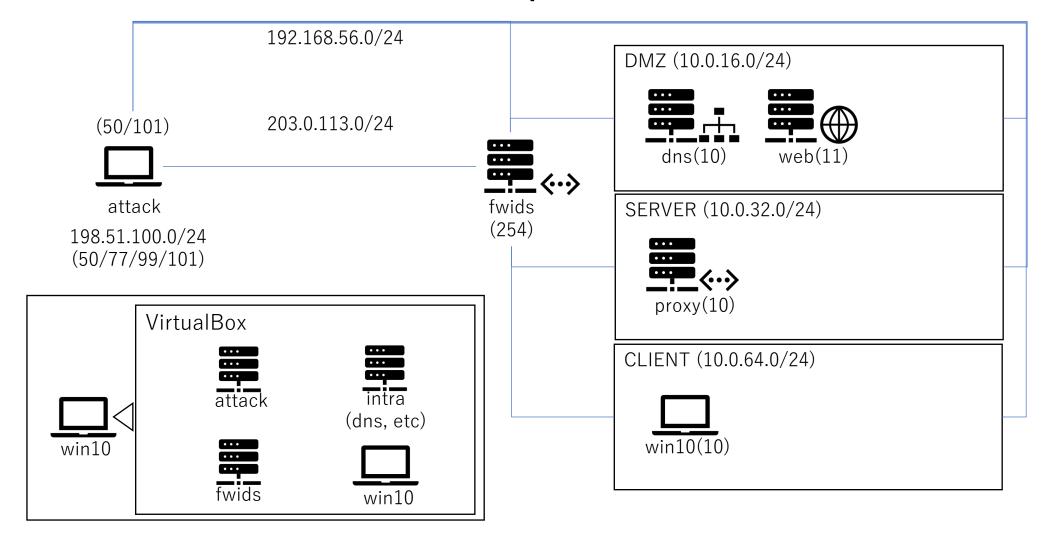








# Environement Setup

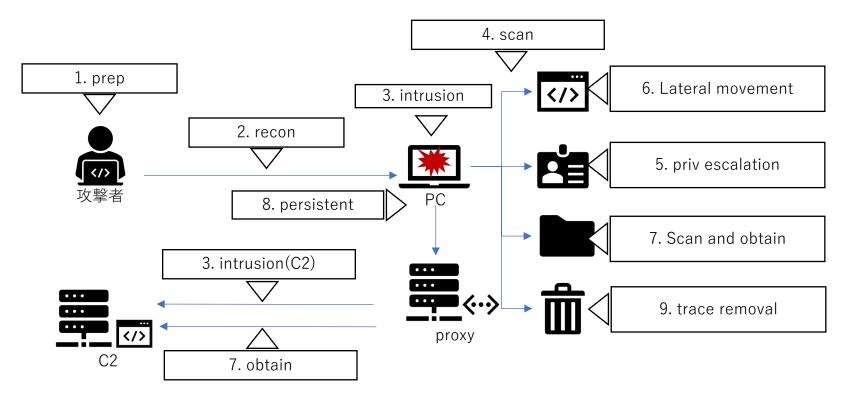


## Attack & Defense for APT scenario

#### Step by step scenario overview:

#### [Scenario]

- 1. Attack prep
- 2. Recon
- 3. Intrusion
- 4. Scan
- 5. Privilege escalation
- 6. Lateral movement
- 7. Scan and obtain
- 8. persistent
- 9. Trace removal

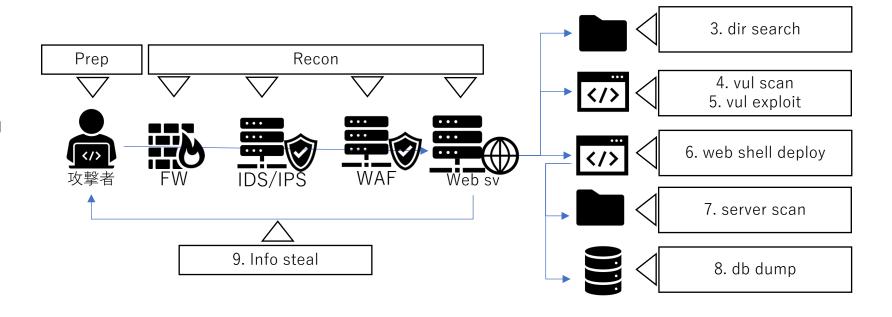


#### Attack & Defense for webshell scenario

#### Step by step scenario overview:

#### [Scenario]

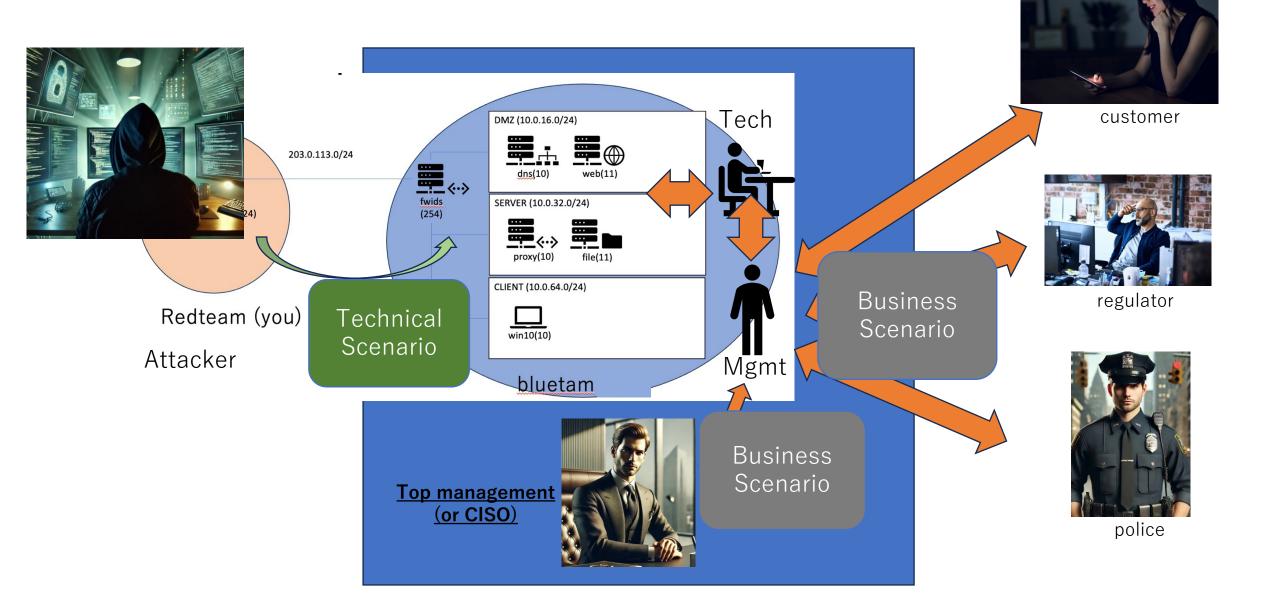
- 1. Preparation
- 2. Reconessans
- 3. Directory search
- 4. Vulnerability scan
- 5. Exploitation
- 6. Web shell deploy
- 7. Server scan
- 8. DB dump
- 9. Information steal





# Exercise Design

## Real world situation



## Scenario development example

- Technical
  - Scan
  - SQL Injection
  - Information leakage
  - Attacker publish leaked info to darkweb

- Business
  - Customer contact to company claiming their information is leaked
  - Top management order to Management team to report

# Development of technical scenario

- Identify "nice" vulnerability to use
  - By daily vulnearbility research
  - Find PoC code to exploit
- Setup lab environment
- Test PoC code to know how it works
  - Make sure you can analyze (logs/pcap/etc)
- Think about business scenario later

# Development of business scenario

 What will happen after "the technical scenario" runs in real world?

- Who will be involved?
  - Internally: CxO, sales, PR, business, marketing, leagal, compliance
  - Externally: Government, police, customer, media, business partner
- What management team people should learn from the exercise?

# Trainings in each country

Indonesia Trainers University of Indonesia++





Cambodia

Trainers: Ministry of ICT

Philippines
Trainers:
Department of ICT



# Challenges identified

Leadership dependency & need for multiple trainers

Limited originality in scenario creation

Gap between technical and management skills

Sustainability: maintain Cyber Range & retaining talent

Ç

&

A