

APNIC Budget 2008

APNIC budget planning process

- Expenses
 - APNIC Member Survey 2007
 - Secretariat activity plans for 2008
 - Historical financial data and trends
 - Foreign exchange and inflation estimates
 - Taxation expectations and strategy as advised by APNIC accountants
 - Staffing levels based on APNIC organizational structure

APNIC budget planning process

- Revenues
 - Membership trends and forecasts
 - Per address fee estimates
 - Certainty resulting from the restructure of APNIC fees in Australian Dollars
 - Accrual accounting for Revenue and Expenses
- Cash Flow
 - Analysis of debtor performance
 - Projected operating revenues and expenses
 - Capital expenditure

Projected expenses

Expenses (AUD)	Budget 2008	% of Total
Communication expenses	231,783	2%
Depreciation expense	641,480	6%
Sponsorship and publicity expenses	190,883	2%
ICANN contract fee	285,000	3%
Meeting & training expenses	183,841	2%
Membership fees	69,496	1%
Other operating expenses	843,484	8%
Professional fees	544,172	5%
Rent	666,245	6%
Salaries and personnel expenses	5,402,753	51%
Travel expenses	1,439,033	14%
TOTAL EXPENSES	10,498,170	100%

Projected revenues

Revenue (AUD)	Budget 2008	% of Total
Interest income	721,997	7%
IP Resource Application fees	963,960	9%
Membership fees	6,962,908	63%
Non-members fees	198,316	2%
Per Allocation fees	1,912,246	17%
Sundry income	232,821	2%
TOTAL REVENUE	10,992,248	100%

Projected operating surplus

Operating Surplus (AUD)	Budget 2008	% of Total
Projected Revenues	10,992,248	100.0%
Projected Expenses	10,498,170	100.0%
OPERATING SURPLUS	494,077	

Projected cashflow for 2008

Beginning Cash Position (AUD)	6,666,398
Projected cash receipts	10,992,248
Projected cash disbursement	10,658,765
Net change in cash position	333,482
Term deposit investments	4,000,000
Ending Cash Reserve Position (AUD)	10,999,880
Projected expenses	10,498,170
Forecast increment for next year's budget	14.6%
Projected budget for year 2009	12,030,903
Capital reserve as % of next year's budget	91%

Projected cashflow for 2008

- Budget policy – ensure financial stability
 - maintain around 100% of the following year's operating expenses in reserve
 - Ensure cash reserve is sufficient to support APNIC in the event of changed circumstances
 - Ensure a high level of financial governance and control in all APNIC activities
 - Maintain a strong focus on risk management and compliance

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Questions?