



Member Meeting

Semi-annual Financial Report
for the period 1 January to 30 June 2007



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1. Balance Sheet

Financial Position (USD)		% of Total Asset or Liab+Equity	% change from 31/12/06	Year-End 2006	Year-End 2005
<i>Exchange rate(*)</i>	0.8457(1)		6.5%	0.7938(2)	0.7363(2)
CURRENT ASSETS					
Cash	5,182,440	40%	14.6%	4,521,723	3,809,068
Term deposit investment	2,367,960	18%	-9.6%	2,619,540	2,429,790
Receivables	1,397,173	11%	5.2%	1,328,391	890,592
Advance payment	159,261	1%	50.5%	105,838	86,413
Others	10,692	0%	-9.8%	11,857	3,879
TOTAL CURRENT ASSETS	9,117,526	70%	6.2%	8,587,349	7,219,742
NON-CURRENT ASSETS					
Other financial assets	1,033,305	8%	13.4%	911,576	751,599
Property, plant and equipment	1,360,682	11%	14.7%	1,186,303	971,547
Long term deposit investment	1,437,690	11%	-9.4%	1,587,600	1,472,600
TOTAL NON-CURRENT ASSETS	3,831,677	30%	4.0%	3,685,478	3,195,746
TOTAL ASSETS	12,949,203	100%	5.5%	12,272,827	10,415,488
CURRENT LIABILITIES					
Accrued expenses	591,211	5%	-48.9%	1,157,664	794,034
Provisions	623,711	5%	11.0%	561,878	391,183
Unearned revenue	3,871,791	30%	14.2%	3,390,538	2,706,572
TOTAL LIABILITIES	5,086,712	39%	-0.5%	5,110,080	3,891,789
EQUITY					
Share capital	0.85	0%	6.5%	0.79	0.74
Reserves	95,620.82	1%	-16.1%	114,005.52	116,458.52
Retained earnings	7,766,869	60%	10.2%	7,048,741	6,407,240
TOTAL EQUITY	7,862,491	61%	9.8%	7,162,748	6,523,700
TOTAL LIABILITIES & EQUITY	12,949,203	100%	5.5%	12,272,827	10,415,488

(*) The exchange rates used in this report are official average rates provided by the Australia Taxation Office (ATO).

(1) ATO official monthly average rate for June 2007.

(2) ATO official notes spot rate for 31 Dec 2006 and 31 Dec 2005 respectively.

2. Profit and Loss Statement

2.1 Expenses - January to June 2007

EXPENSES (USD)	Actual Jan - June 2007	Actual Jan-June 2006	Actual % Change from 2006	Projected Actual 2007	Budget 2007	Projected Year End Budget Variation	Projected Budget Variation %
<i>Exchange rate (*)</i>	0.8131 (1)	0.7468 (2)	8.9%	0.8613(3)	0.7889(3)	0.0724	9.2%
Communication expenses	66,323	46,556	42.5%	125,149	124,093	1,057	0.9%
Depreciation expense	228,141	192,217	18.7%	463,430	437,024	26,406	6.0%
Donation/ Sponsorship	44,087	25,918	70.1%	76,700	74,395	2,305	3.1%
ICANN contract fee	0	0	0.0%	191,763	216,038	(24,274)	-11.2%
Meeting & training expenses	37,422	38,638	-3.1%	148,109	148,314	(204)	-0.1%
Membership fees	24,939	27,777	-10.2%	48,090	59,350	(11,260)	-19.0%
Other operating expenses	606,123	463,055	30.9%	1,441,061	1,327,764	113,297	8.5%
Professional fees	158,857	190,874	-16.8%	465,710	385,095	80,616	20.9%
Rent	176,847	144,300	22.6%	359,644	325,248	34,396	10.6%
Salaries	1,521,941	1,143,980	33.0%	3,490,193	3,219,890	270,303	8.4%
Travel expenses	433,226	279,084	55.2%	899,596	818,697	80,899	9.9%
TOTAL EXPENSES	3,297,906	2,552,398	29.2%	7,709,446	7,135,906	573,540	8.0%

(*) The exchange rates used in this report are official average rates provided by the Australia Taxation Office (ATO).

(1) The average exchange rate for ATO official monthly average rate from Jan to June 2007

(2) The average exchange rate for ATO official monthly average rate from Jan to June 2006

(3) Exchange rate being used in Budget 2007 by referring to the recent economical data provided by National Australia Bank.

Note: Accounts are projected base on the following:-

- pro-rata from the actual figures and projected until end of year
- year to date figures will be used if further expenses are not expecting
- budget figures, or
- other updated information on hand.

2.2 Revenue - January to June 2007

REVENUE (USD)	Actual Jan - June 2007	Actual Jan-June 2006	Actual % Change from 2006	Projected Actual 2007	Budget 2007	Projected Year End Budget Variation	Projected Budget Variation %
<i>Exchange rate (*)</i>	0.8131 (1)	0.7468 (2)	8.9%	0.8613(3)	0.7889(3)	0.0724	9.2%
Interest income	137,187	94,189	45.7%	470,219	431,195	39,024	9.1%
IP resource application fees	309,050	302,318	2.2%	612,459	566,362	46,097	8.1%
Membership fees	2,468,239	1,961,719	25.8%	4,997,098	4,692,842	304,256	6.5%
Non-member fees	59,990	43,229	38.8%	120,798	77,768	43,029	55.3%
Per allocation fees	612,407	349,078	75.4%	939,322	723,532	215,791	29.8%
Sundry income	120,994	136,309	-11.2%	171,265	152,417	18,848	12.4%
Sub-Total	3,707,866	2,886,842	28.4%	7,311,161	6,644,115	667,046	10.0%
Foreign exchange gain/(loss)	(162,608)	89,163	-282.4%	(532,380)	0	(532,380)	0.0%
TOTAL REVENUE	3,545,258	2,976,005	19.1%	6,778,781	6,644,115	134,666	2.0%

2.3 Operating Profit/ (Loss)

Revenue and Expenses (USD)	Actual Jan - June 2007	Actual Jan-June 2006	Actual % Change from 2006	Projected Actual 2007	Budget 2007	Projected Year End Budget Variation	Projected Budget Variation %
<i>Exchange rate (*)</i>	0.8131 (1)	0.7468 (2)	8.9%	0.8613(3)	0.7889(3)	0.0724	9.2%
Total Revenue	3,545,258	2,976,005	19.1%	6,778,781	6,644,115	134,666	2.0%
Total Expenses	3,297,906	2,552,398	29.2%	7,709,446	7,135,906	573,540	8.0%
OPERATING PROFIT/ (LOSS)	247,352	423,607		(930,665)	(491,791)		

3. Membership

By the end of June 2007, APNIC had 1,472 members serving 50 economies. Wallis and Futuna Islands first become APNIC member in June 2007. Table below illustrates membership changes from January to June 2007. It shows that the majority of APNIC members are at Small membership tier (i.e. 48%).

Membership	Actual Total	New	Reactivate	(Closed)	Size	Total YTD	Total YTD
	EOY				Change		
	2006	Jan – June 2007	June 2007	June 2007			
Extra Large	9	0	0	0	0	9	1%
Very Large	21	1	0	0	4	26	2%
Large Member	70	1	0	0	2	73	5%
Medium	210	4	1	(7)	13	221	15%
Small	658	31	6	(22)	38	711	48%
Very Small	261	59	1	(14)	(22)	285	19%
Associate	133	60	1	(12)	(35)	147	10%
TOTAL	1362	156	9	(55)	0	1472	100%

The following table compares actual growth of membership till the end of June 2007, with the budgeted growth on a pro-rata basis. Overall, the variances demonstrate APNIC has attracted significantly more members in higher membership tiers than the projected year to date growth, especially on the Small and Large membership tier.

Membership	Actual Total EOY 2006	Actual Total YTD Jun-07	Actual Growth YTD 2007	Projected Total EOY 2007	Projected Growth EOY 2007	Projected Growth YTD (*)	Variation Actual vs. Projected (*)
Extra Large	9	9	0	10	1	1	(1)
Very Large	21	26	5	22	1	1	5
Large Member	70	73	3	84	14	7	(4)
Medium	210	221	11	224	14	7	4
Small	658	711	53	748	90	45	8
Very Small	261	285	24	348	87	44	(20)
Associate	133	147	14	131	(2)	(1)	15
TOTAL	1362	1472	110	1567	205	103	7

The final table below provides progressive membership data for each month in 2007, which shows a steady membership growth for the first half months of 2007.

Membership	Total	Total	Total	Total	Total	Total
	Jan-07	Feb-07	Mar-07	Apr-07	May-07	Jun-07
Extra Large	9	9	9	9	9	9
Very Large	21	21	25	25	25	26
Large Member	73	74	73	74	74	73
Medium	210	216	217	216	219	221
Small	663	672	682	687	700	711
Very Small	260	261	262	276	284	285
Associate	132	142	144	143	145	147
TOTAL	1368	1395	1412	1430	1456	1472
Monthly Net Gain	6	27	17	18	26	16

The graph below illustrates the historical figures for total memberships since the establishment of APNIC's membership system in 1996; it is shown that the membership is growing steadily.

